



July 16, 2013

To whom it may concern,

I am writing this testimonial for NLB Corp. and their StarJet Pavement Marking Removal System. When we decided to purchase a Waterblaster we did our own internal needs assessment. We wanted a unit that was built to last for 20+ years and was designed to run at optimum performance at 80% of the 100% duty cycle. In our minds this would give us years of usage without having to rebuild major components. We wanted the industry's largest support network so that when we went outside our home area we could rely on factory support. Most of all we wanted to deal with a company that made their own pump and pump components and not a pump reseller/distributor. And we did not want a supplier that would be competing with us in any situation or location.

We contacted NLB about their StarJet, and Waterblasting Technologies about their Stripe Hog. We also contacted Nilfisk to inquire about the Cyclone Units. NLB was very expedient in getting us their quote and discussing the features and benefits of their equipment. Their quote was filled with precise representation of the equipment quoted, and was complete, easy to read, and easy to understand. It included all of the necessary items that we needed to have in our inventory, as well as training at NLB's facility and a second round of training at our facility. They were also able to meet our delivery demands for the new equipment.

We decided to visit NLB Corp and were very impressed with the company. NLB has a state of the art machining department. They manufacture all of their pumps and pump components, all of their high pressure system valves and accessories for many applications. They have an engineering department with at least 10 people including Project Engineers, designers and CAD operators. NLB does all of their own engineering and design in house. NLB's Parts Department houses millions of dollars in support inventory. They even have a shipping department that has same-day parts delivery if needed. The other benefits that are afforded to NLB customers are: 5 branch locations with technical support and inventory, traveling technicians that can assist with repairs if needed, a Customer Service team that has access to our specific equipment build documents.

The entire experience— from developing the shopping list, to purchasing, the operator training prior to delivery of the equipment, and even running the equipment —has been fantastic. The removal rates have been exceptional, and the StarJet's ability to perform this removal without damaging the road or runway surface is unprecedented. The system has truly exceeded our expectations.

I would highly recommend your company and products to anyone looking to purchase a waterblaster. We own three StarJet systems and cannot wait to add another when our needs require another system.

A handwritten signature in black ink, appearing to read "Chip", written over a white background.

Dennis S. (Chip) Sterndahl